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# TALKING POINTS FOR THE DEPUTY DIRECTOR FOR THE JOINT CIA/AIAA SYMPOSIUM 21 MAY 1988

WELCOME TO WASHINGTON - THE CITY OF NORTHERN CHARM AND SOUTHERN EFFICIENCY. THE CITY WHERE THE FOUR RULES OF LIFE ARE: (1) IF YOU WANT A FRIEND, BUY A DOG; (2) THERE IS NO JOB SO SIMPLE IT CANNOT BE DONE WRONG; (3) THE MAN WHO CAN SMILE WHEN THINGS GO WRONG HAS THOUGHT OF SOMEONE HE CAN BLAME IT ON; AND (4) WHEN THE GOING GETS TOUGH, EVERYONE LEAVES. WASHINGTON - WHERE EVERYONE MUTINIES BUT NO ONE DESERTS. GOING TO USSR - (1) CAR/PLUMBER; (2) COMMUNIST CAPITALIST BILL.

THE PAST TWO YEARS HAVE SEEN EXTENSIVE GROWTH IN BILATERAL ACTIVITIES BETWEEN THE US AND USSR. THESE ACTIVITIES INCLUDE MAJOR DEVELOPMENTS IN ARMS CONTROL SUCH AS THE SIGNING OF THE INF TREATY, AND NEW INITIATIVES IN THE START NEGOTIATIONS CALLING FOR SIGNIFICANT REDUCTIONS AND LIMITATIONS IN STRATEGIC OFFENSIVE SYSTEMS. THERE HAVE BEEN ADVANCES TOWARD BILATERAL AGREEMENTS IN CIVIL SPACE COOPERATION, SEARCH AND RESCUE, AND BASIC SCIENCES. THE SOVIETS HAVE ALSO DISPLAYED A NEW OPENNESS WITH REGARD TO MONITORING POTENTIAL TREATIES BY ALLOWING US VISITORS TO SUCH AREAS AS THEIR CHEMICAL WARFARE PROVING GROUNDS AND NUCLEAR WEAPONS TEST AREAS.



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MOREOVER, THE SOVIETS CONTINUE TO PURSUE AN AMBITIOUS, LARGE-SCALE MILITARY RESEARCH, DEVELOPMENT, TEST, AND EVALUATION (RDT&E) PROGRAM. THEY ARE PRODUCING AN INCREASING NUMBER OF HIGHLY CAPABLE, INNOVATIVE, AND COST-EFFICIENT WEAPONS AND RELATED SYSTEMS THAT WILL PRESENT A GROWING CHALLENGE TO US RESEARCHERS AND DESIGNERS OF OFFENSIVE AND DEFENSIVE SYSTEMS. AS THE PACE OF TECHNOLOGY DEVELOPMENTS QUICKENS, INTELLIGENCE COMMUNITY INTERACTION WITH, THE US RESEARCH AND DEVELOPMENT COMMUNITY WILL NECESSARILY BECOME INCREASINGLY IMPORTANT.



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OVER THE NEXT TWO DAYS, WE HOPE THIS CLASSIFIED SYMPOSIUM WILL PROVIDE TO THIS IMPORTANT AUDIENCE AN APPRECIATION AND UNDERSTANDING OF SOVIET TECHNOLOGICAL ADVANCES AND INNOVATIONS. AS YOU CAN SEE FROM YOUR PROGRAM, THE TOPICS SELECTED FOR THIS SYMPOSIUM COVER SOME VERY INTERESTING ISSUES INCLUDING THE EFFECT OF ARMS CONTROL ON SOVIET PLANNING, AS WELL AS GORBACHEV'S PERESTROIKA AND ITS IMPLICATIONS ON SOVIET DEFENSE SPENDING AND MODERNIZATION.

NOT TO BE OVERLOOKED IN THE DIALOGUE WE HOPE TO ENGENDER IS THE POSSIBILITY FOR 'REVERSE' TECH TRANSFER. THE WORK OF SOVIET ENGINEERS AND SCIENTISTS IN MANY OF THE AREAS TO BE ADDRESSED IN THE SYMPOSIUM MAY MERIT CONSIDERATION BY US LABORATORIES AND DEFENSE INDUSTRIES. THIS IS SOMETHING YOU CAN TELL US.



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AMBROSE BIERCE ONCE DEFINED PEACE AS A PERIOD OF CHEATING BETWEEN TWO PERIODS OF FIGHTING. PEACE TODAY AND PEACE TOMORROW CAN BE PRESERVED ONLY IF INTELLIGENCE IS ALWAYS AT WAR, PRIMARILY AGAINST OUR ADVERSARIES, BUT ALSO AGAINST OUR OWN IGNORANCE AND AGAINST OUR BIASES, SMUGNESS AND OVERCONFIDENCE. THOSE OF YOU OUTSIDE GOVERNMENT ARE CRITICAL ALLIES IN THIS STRUGGLE. MEETINGS SUCH AS THIS ARE ESENTIAL TO SUCCESS.

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FOR THE JOINT CIA/AIAA SYMPOSIUM
21 MAY 1988

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Those of you outside sort are critical allies in this struggle

Ambrose Bierce once defined peace as a period of cheating between two periods of fighting. Peace today and peace tomorrow can be preserved only if intelligence is always at war - primarily against our adversaries, but also against our own ignorance and against our [illegible] and so this our struggle

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